

A future for all, naturally
Un avenir pour tous, naturellement
Eine Zukunft für alle, natürlich



Biovision –
Foundation for ecological
development

Annual Report 2012



Andreas Schriber
Founding member and
CEO of Biovision Foundation

CEO's Report

Reaching our Goals together with our Strong Partners

2012 was a very successful year for Biovision. In the run-up to Rio+20 – the UN conference on sustainable development – we were successful in creating a broad, international alliance in favour of a change of direction in global agriculture. In conjunction with the Millennium Institute and other partners – and thanks to the support of the SDC, the Swiss Agency for Development and Cooperation – we persuaded the UN Conference to include the issue of sustainable food production in its Outcome Document. This political signal gives a powerful impetus to the concept of a sustainable agriculture without the destruction of natural resources.

We are now starting to see the first fruits of this success in Africa where Biovision has launched pilot projects in Kenya, Senegal and Ethiopia that will favour this change of course. Whether at the global, national or local level in our project areas, our aim is always to secure healthy food for the broader population without damaging humans, animals, plants or the environment. Thanks to your commitment, we achieved a significant increase in our income in 2012 and were able to spend more than 5.4 million Swiss Francs on alleviating hunger and poverty; an increase of more than 50% compared with 2011. Together with local partners, we are doing more than ever before for small farmers and their families whilst still preserving natural resources.

INCOME	2012	2011
Donations	2 135 593	2 141 937
Earmarked donations	2 644 356	1 767 293
Membership dues	653 638	623 153
Bequests	2 379 760	13 000
Other income	7 866	16 547
Total Income	7 821 213	4 561 930
<i>% change compared with last year</i>	<i>71%</i>	<i>-8%</i>
EXPENSES		
Project Expenses		
Dissemination of information	-2 595 403	-1 950 040
Advocacy	-1 141 265	-516 323
Human Health	-524 621	-389 615
Animal Health	-152 009	-108 703
Plant Health	-432 232	-293 136
Health of the Environment	-564 642	-288 008
Other project expenses	-1 832	-16 680
Total Project Expenses	-5 412 004	-3 562 505
<i>% change compared with last year</i>	<i>52%</i>	<i>10%</i>
Fundraising and Communication	-579 814	-570 758
General Administration		
Staff costs	-288 227	-216 917
Other administrative costs	-338 780	-340 929
Total General Administration	-627 007	-557 846
Total Expenses	-6 618 825	-4 691 109
OPERATING RESULT	1 202 388	-129 179
<i>before financial income, extraordinary income, exchange rate fluctuations, funds and capital adjustments</i>		
Financial income	5 016	2 355
Exchange rate fluctuations	-14 400	-33 467
Withdrawals from earmarked funds	3 121 673	1 728 114
Allocations to earmarked funds	-2 644 356	-1 767 293
Total changes	467 933	-70 291
OPERATING RESULT	1 670 321	-199 470
<i>after financial income, extraordinary income, exchange rate fluctuations, funds and capital adjustments</i>		



“During 2012, donations reached record levels and thanks to the generous support of our donors, Biovision was able to significantly increase its investment in both existing and new projects.”

Pascal Schaellibaum
Manager Finance and Administration

Income: Following the slight decline in 2011, Biovision recorded a sharp increase in income in the year under review. This was partly due to targeted action to improve the management of major donors and a large legacy also contributed to the unexpectedly high influx of funds. In addition, income from members and individual donors was also stable and this contributed to the healthy income levels.

Project Expenditure: As a result of the increase in funds, we were able to increase our support for projects by over CHF 1.8 million, with all six priority programmes benefiting from this increase.

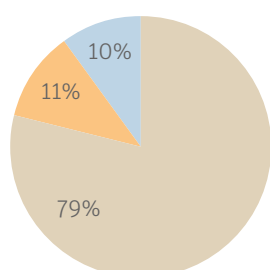
In the field of information dissemination, Biovision was able to significantly increase its spending on East African projects and in advocacy, it expanded its Changing Course in Global Agriculture project, particularly through cooperation with and the support of SDC and other institutional organisations. The 4-H Programmes also benefited from significantly more funds.

Fundraising and Communication: Following the recruitment of additional staff for fundraising and communication work as from 2011, we were able to give greater attention to major donors and so generate more income in 2012. With the additional funding, we were able to continue and expand existing projects. In addition, we were able to evaluate and launch new projects.

General administration: As a result of the growth of Biovision, we increased the number of staff in management and administrative functions during 2011. The cost of this essential increase is now fully reflected in the expenditure for the year under review. To ensure that we continue to manage donations efficiently in future and are able to take advantage of new technical opportunities, we replaced the previous database and introduced the new software during the latter half of 2012.

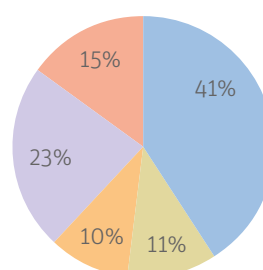
Result: The results for the year under review have allowed us to increase our non-earmarked reserves. Such reserves provide a buffer and would enable us to meet our obligations if there were to be an abnormal drop in our income.

DEPLOYMENT AND SOURCES OF FUNDS OVER A FIVE-YEAR AVERAGE FROM 2008 TO 2012



DEPLOYMENT OF FUNDS 2008–2012

Projects
Fundraising and Communication
General Administration



SOURCE OF FUNDS 2008–2012

Individual donors
Memberships
Bequests
Foundations and companies
Government agencies

ASSETS	2012	2011
Current assets		
Liquid assets	3 683 089	2 938 420
Securities (Raiffeisen Futura – Swiss Franc Bond)	306 012	302 876
Accounts receivable for goods and services	46 568	42 764
Project accounts – partner organisations	83 059	283 449
Stock	58 965	68 836
Prepaid expenses and deferred charges	70 404	83 605
Outstanding donations	729 113	50 000
Total Current Assets	4 977 210	3 769 950
Fixed assets		
Facilities	149 840	16 404
Investment in Biovision Africa Trust*	0	1 417
Total fixed assets	149 840	17 821
Total Assets	5 127 050	3 787 771
*The Biovision Africa Trust founded by Biovision in 2009 has been operating independently since 2012 and so is no longer shown as an investment. The investment of CHF 1417 was therefore deleted from the accounts at the expense of our profit and loss account.		
LIABILITIES		
Current liabilities		
Amounts payable for goods and services	308 259	237 893
Project accounts – partner organisations	52 966	6 101
Accounts received in advance	121 031	91 988
Total current liabilities	482 256	335 982
Earmarked funds		
Dissemination of Information	48 981	98 764
Advocacy	14 195	382 466
Human Health	153 309	125 785
Animal Health	2 168	37 070
Plant Health	57 616	71 527
Health of the Environment	41 829	79 803
Total Earmarked Funds	318 098	795 415
Organisational Capital		
Foundation capital	50 000	50 000
Accrued earmarked capital	920 000	920 000
Accrued free capital	3 356 696	1 686 374
Total Organisational Capital	4 326 696	2 656 374
Total Liabilities	5 127 050	3 787 771

Biovision invests in six priority programmes: dissemination of information, advocacy together with the health of humans, animals, plants and the environment. Expenditure on each project is reported below by sector.

DISSEMINATION OF INFORMATION		2012	2011
BV IS-01	Infopool	1 133 813	998 746
BV IS-02	TOF Farmer Magazine	260 535	162 826
BV IS-02.A	TOF Radio	88 370	54 908
BV IS-02.B	iTOF – Farmer Information Centres	57 860	33 641
BV IS-02.D	TOF Swahili (formerly Mkulima Mbunifu)	68 631	8 135
BV IS-03/04	Infonet-Biovision	451 684	335 385
BV IS-07	Bustani ya Tushikamane (Garden of Solidarity)	31 696	20 821
BV IS-08	Farmer Communication Programme	230 709	193 553
BV IS-09	Biofarm Newsletter	0	4 116
BV IS-10.A	Clever – the sustainable supermarket	237 738	99 178
BV TS-01	Farmer Academy, Ethiopia	18 334	30 857
BV TS-02	Farming Seminar, Uganda	16 033	7 874
Total Dissemination of Information		2 595 403	1 950 040
ADVOCACY			
BV IS-05	Stop DDT	32 450	204 378
BV IS-10	Changing Course in Global Agriculture	1 108 815	311 945
Total Advocacy		1 141 265	516 323
HUMAN HEALTH			
BV HH-01	Stop Malaria – Nyabondo	99 427	69 869
BV HH-02	Stop Malaria – Malindi	173 395	128 025
BV HH-03	Stop Malaria – Tolay	137 492	98 777
BV HH-04	IVM Malaria Model for T21	38 668	50 876
BV HH-05	Stop Malaria – Outreach programme	75 639	42 068
Total Human Health		524 621	389 615
ANIMAL HEALTH			
BV AH-04	Tsetse control and organic farming	62 227	50 303
BV AH-05	Camel programme for climate adaptation	89 782	58 400
Total Animal Health		152 009	108 703
PLANT HEALTH			
BV PH-01	Push-Pull, Lake Victoria	119 812	106 831
BV PH-03	Long-term system comparison	125 035	67 208
BV PH-04	Sebeta Biofarm	45 252	27 172
BV PH-05	Push-Pull Central Kenya	56 458	57 294
BV PH-06	Women for organic farming	17 392	6 093
BV PH-07	Fruit fly control	68 283	28 538
Total Plant Health		432 232	293 136
HEALTH OF THE ENVIRONMENT			
BV EH-02	Cabesi	124 769	132 317
BV EH-03/05	Income Generation through medicinal plants	136 967	73 803
BV EH-07	Modern beekeeping, Tolay	96 114	41 860
BV EH-08	Ecosystem monitoring, Kakamega	82 978	33 846
BV EH-09	Community mapping in Tharaka	36 779	6 182
BV EH-10	Forest Training School, Mpigi	87 035	0
Total Health of the Environment		564 642	288 008

Objectives of Foundation

Biovision is a not-for-profit, non-denominational, politically independent Swiss foundation based in Zurich. It supports projects in developing regions in Africa as well as projects in Switzerland. Our aim is the long-term alleviation of hunger and poverty. To this end, we promote the sustainable and socially responsible use of natural resources together with the conservation of biodiversity. The Foundation supports self-help projects and calls for sustainability in both thought and action.

Biovision is subject to control by the Swiss regulator responsible for foundations; it is registered in the Swiss Commercial Register and certified by ZEW. Our bylaws are available at www.biovision.ch.

Organisation

Foundation Board

The Foundation Board is the supreme body of Biovision. It has the overall responsibility and consists of at least five members, who provide their services on an honorary basis. Hans R. Herren, as founder, has been elected for life. All other members are elected for a term of three years, after which they may be re-elected. The Foundation Board is responsible for the strategic direction of Biovision and appoints the management. It approves the annual financial statements and annual budget and decides on contributions to projects and funding.

Auditors

ARGO Consilium AG, Zurich

Business and Divisional Management

The CEO is Andreas Schriber. He was supported during the year under review by the following divisional managers: Andreas Sicks (Programmes & Partnerships), David Fritz (Communication and Campaigns), Pascal Schaellibaum (Finance and Administration) and Reto Urech (Marketing and Fundraising).

Staff

During the year under review, Biovision employed a maximum of 24 staff in Switzerland, most of whom were part-time. Our Foundation is a certified establishment for alternative national



Dr. Hans Rudolf Herren
Founding member,
President of the
Foundation Board



Dr. Barbara Frei Haller
Pharmacist and
Ethnobiologist,
Board Member



Paula Daepfen-Dion
UN NGO Represent-
ative, Board Member



Dr. Ruedi Baumgartner
Professor emeritus
NADEL ETH Zurich,
Board Member



Mathis Zimmermann
Lawyer,
Founding member,
Board Member

service and during 2012, eight individuals worked for Biovision for a total of 638 days. The Foundation also offers individual internships that provide training in the field of development cooperation.

Voluntary work

The five members of the Foundation Board work on an honorary basis and in 2012 received no fee or other consideration in return for their approximately 680 hours of work. Measured against our limited financial and human resources, we are able to fund an extensive programme in Switzerland and abroad. This is solely the result of the significant honorary contribution by the Board and the assistance of many other volunteers at all levels; in total, volunteer work amounted to 785 hours.

Lean organisational structure

Biovision attaches considerable importance to the efficient use of resources. Quick decision-making processes with our longstanding professional partners allow for a lean organisational structure at head office. Local specialists and project beneficiaries in Africa are responsible for implementing the agreed measures. This local participation often involves a training element and this makes an important contribution to the long-term success of projects. In its project management and monitoring, Biovision complies with ZEW guidelines and internationally accepted quality standards. Its financial accounting system complies with the GAAP FER 21 principles

for non-profit making organisations (NPO) and the funding activities are based on the ethical guidelines of Swissfundraising, the professional association in Switzerland for fund raisers.

Cooperation based on need

During 2012, Biovision supported 32 projects in Switzerland and abroad. Schemes in Africa are developed in partnership with beneficiaries and local experts. The implementation and management of each project is the responsibility of established partners and is regulated in separate project agreements. Those with local responsibility for a project maintain

close contact with the programme coordination team in head office in Zurich with the latter providing professional support and monitoring. The “Biovision Farmer Communication Programme” for East Africa is coordinated in Nairobi, where we are also supporting the development of a regional foundation (Biovision Africa Trust, Director: Dr. David Amudavi). The Trust with its registered office in Nairobi develops projects with similar aims and implements them locally and independently. Advocacy projects together with work to raise awareness in Switzerland and abroad are carried out by staff at Head Office.

Biovision Partnerships

Biovision Partnerships for ecological development (with master agreements)

Avallain – Organisation for innovative e-learning for improved access to education
BEA – BioEconomy Africa, Ethiopia
Biovision Africa Trust, Nairobi
CDR/BOKU – Centre for Development Research/University of Natural Resources and Applied Life Sciences, Vienna
SDC – Swiss Agency for Development and Cooperation, Global Programme: Food security
FiBL – Research Institute for Organic Agriculture, Switzerland
icipe – International Centre of Insect Physiology and Ecology
ICE – Institute for Culture and Ecology, Kenya
KARI – Kenya Agricultural Research Institute
KEFRI – Kenya Forestry Research Institute
MI – Millennium Institute, USA
Ministère de l’Agriculture et de l’Équipement rural, Ministry of Agriculture and Rural Resources Senegal
Pesticide Action Network
Plantahof – Agricultural Training and Advice Centre, Landquart/Graubünden
Rural Women Development Association, Uganda
VSF – Vétérinaires sans Frontières (Vets without borders), Switzerland
SAT – Sustainable Agriculture Tanzania

Organisations with whom Biovision works on projects and in networks

ACT – African Conservation Tillage Network
AIC – Agriculture Information Centre (part of the Kenya Ministry of Agriculture)
AIRC – Agricultural Information and Resource Centre
ASCU – Agriculture Sector Coordination Unit, Kenya
Avalon

Büro für Naturschutz (Office for Nature Conservation) Zurich
Cabesi Self Help Group
CDE – Centre for Development and Environment, University of Bern
csf – Cuisine sans Frontières (Kitchens without borders)
CodeSustainable
Coop – Coop Sustainability Fund
Civil Society Mechanism of the Committee on World Food Security
Eawag – Department of Water and Sanitation in Developing Countries
ESPA – Environmental Sciences and Policy Assessment
Fondation Youssou Ndour, Senegal
HAFL – School of Agriculture, Forestry and Food Sciences
Holeta Bee Research Centre, Addis Ababa
Germanwatch
iCow – Agricultural Platform, Kenya
ILRI – International Livestock Research Institute
Infosud – Press agency for international cooperation and development policy
KCA – Kenya Camel Association
KEMRI – Kenya Medical Research Institute
KENFAP – Kenya National Federation of Agricultural Producers
KIOF – Kenya Institute for Organic Farming
KU – Kenyatta University
KWS – Kenya Wildlife Service
Makerere University, Uganda
Ministry of Agriculture, Kenya
More and Better Network
National Museum of Kenya
Praxis Ethiopia – Interest group of International Researchers for Sustainable Development in Ethiopia
Prometra Uganda

PROPAC – Plateforme Sous-Régionale des Organisations Paysannes d’Afrique Centrale (Sub-regional platform for farmer organisations in Central Africa)
PUMMA – Mosquito Control Association Malindi
Sokoine University of Agriculture, Tanzania
STI – Swiss Tropical Institute
TFCG – Tanzania Forest Conservation Group
The Development Fund, Norway
TSBF – Tropical Soil Biology and Fertility Institute
UNETMAC – Uganda Network for Toxic Free Malaria Control
Umweltbundesamt (Federal Environment Office) Germany
Verein Natur liegt nahe, Zurich
Vereinigung Deutscher Wissenschaftler Association of German Scientists
WOCAT – World Overview of Conservation Approaches and Technologies
World Food Center at ETH Zurich
World Society for the Protection of Animals (WSPA)
YEAH Institute Addis Ababa, Ethiopia
ZHAW – Zurich University of Applied Sciences
Zurich Zoo

Memberships and alliances

IFOAM – International Federation of Organic Agriculture Movements
ECOSOC – UN Economic and Social Council (General Consultative Status)
UNDPI Associate
Global Alliance for Alternatives to DDT
Alliance Against Hunger (Switzerland)
Swiss Ethiopian Alliance
Swiss Malaria Group – Network of players involved in combatting malaria

Thank you

We should like to thank members and donors for their generous support in the past year. It is your commitment that facilitates our work to bring about sustainable improvements in the lives of those living in Africa. We should also like to thank the following organisations for their generous contributions to projects:

Public authorities, cantons, cities and municipalities

SDC Swiss Agency for Development and Cooperation
 Baar Council
 Bottmingen Council
 Canton of Aargau
 Canton of City of Basle
 Canton of Schaffhausen
 Liechtenstein Development Service (LED)
 Lottery Fund Canton of Zurich
 City of Neumarkt, Germany
 City of Rapperswil-Jona
 City of Winterthur
 City of Zürich
 Federal Environment Office, Germany

Foundations

Charisma Foundation for Sustainable Development
 Claire Sturzenegger – Jeanfavre Foundation
 Dorave Foundation
 Ehmann Foundation
 Ernst Göhner Foundation
 Alfred et Eugenie Baur Foundation
 Assistance Foundation
 Salvia Foundation
 Glückskette
 HHS – Hildegard und Hans Schaefer Foundation
 Karl Mayer Foundation
 Mercator Foundation
 Pancivis Foundation
 Parrotia Foundation

Paul Schiller Foundation
 Promotor Foundation
 Barbara Christiane Koch Foundation
 Dreiklang Foundation
 Drittes Millennium Foundation
 Fons Margarita Foundation
 Nord-Sued Foundation
 Salud Y Vida Foundation
 Symphasis Foundation
 Temperatio Foundation
 The Hurst Foundation
 U.W. Linsi Foundation
 Vontobel Foundation

Businesses/Other

Binkert Partner AG
 Bionat GmbH
 Evangelical-Protestant Church, Lucerne
 Fredy's AG
 Hug-Verlag AG
 Natur- und Tierpark Goldau
 Protestant Church, Sursee
 Protestant Church, Wallisellen
 Schenker-Winkler Holding
 Sotronic GmbH
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 TERRA VERDE Bio-Gourmet AG
 Thurkraftwerk AG
 Afro Pflingsten Association
 Victorinox AG
 World Society for the Protection of Animals (WSAP)



Biovision is a charitable organisation and is ZEW certified

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 Fondation pour un développement écologique
 Foundation for ecological development

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 Donations from outside Switzerland are best made on-line at: www.biovision.ch/en.